5 Great Reasons You Need The Super Small Biz Success Website In Your Business!



Are you running a successful Super Small Business? What's your definition of success? Is everything working well, do you feel no changes are necessary?

Is it as efficient as it can possibly be?

Are you then wondering how the Super Small Biz Success website can work for you?

Are you seeing the profits you should be seeing?

Every business with 0-10 employees can benefit from our website, even if you feel your business is running great.

Let's look into areas that will inspire you to improve your business even more, and to become a part of the Super Small Biz Success Community!



If you have been a super small business owner who survived Covid-19, you have already adapted to changes in your business, and you deserve a round of applause!

Change is inevitable in life, and that includes your business as well. The Covid-19 pandemic forced business owners to conduct business in different and often unique ways, and have continued into today's business markets.

For those business owners who closed their doors because of Covid-19, *now* is the time to get back into it!

We know that generally, humans are against change, but in business, we must always be on the lookout for ways to better our business.



5 Reasons To Integrate The Super Small Biz Success website In Your Business

1. "My business is doing great, why change anything?"

Any super small business that is flourishing in today's market is a wonderful thing. You should be proud of

your achievements and share your story to inspire others. You are strongly encouraged to join the Super Small Biz Success Facebook community where you can connect with other small business owners and exchange knowledge.

A super small business evolves, grows, and changes, to survive and prosper. You may develop a new product or service that wasn't needed five years ago, but there is a market for it now!

You have probably made changes without even realizing it, for example, the flip phone evolved into the modern era of smartphones. That day you decided to buy a smartphone to replace your outdated phone was a change you made for the future!

Technology is advancing all the time, and your business needs to utilize systems that will benefit your unique business. Some tasks you used to do on a spreadsheet may have been replaced by a low-cost app, which reduces the time you and your employees spend on data entry!

Technology can assist with information storage, maintaining business accounts, creating articles for your business websites, and virtual meetings, it can do such a variety of things to promote your company.

Technology has allowed access to huge amounts of information right at your fingertips, for quick solutions and education at a glance. The <u>Super Small Biz Success website</u> is available to you with helpful business articles, resource tools, and methods of instant communication to network with me or other super small business owners. Why not take a look and see if there is something else you could incorporate into your business to make it even more profitable?



"It's not the strongest species that survive, nor the most intelligent, but the most responsive to change" (Charles Darwin)

2. "It's too expensive to change things, I have to watch my budget."

Making healthy changes within your business does not have to be a financial burden or a stressful event. Read some of the articles available in the Super Small Biz Success website Resources Center, ideas from those are very often low-cost or free! The tips and guidance have already been prepared for you, so no need to spend time gathering that information!

There are things you can implement into your business that can be smoothly introduced and not cost a fortune in the process. It could be as simple as changing an employee's schedule for more availability, creating a new social media post to advertise a new product, trying a new marketing strategy, or changing a system to reduce wastage.

All super small businesses operate on a smaller budget, but that doesn't mean you can't make a big impact. Often simple ideas work the best, and when something doesn't turn out as expected, it's always a learning experience to move on to something better.

There are times you will need to invest in your super small business to get a return on that investment in the long term. There are many ways to promote your company without feeling you are paying too much money to do it, and my website is all about that!

3. "I just don't have the time to think about doing something different, I am too busy running my business."

Consider options for assistance in making changes, improvements, or expansions in your business. Learn good time management skills where you can make time available to meet with your employees, take an educational course, or connect with potential new customers. If you have employees at your business, look at how the work is currently being distributed. Are you utilizing all your staff's strengths within your company? Does the workload need to be adjusted amongst employees? The Super Small Biz Success website has various articles on how to use time management as a skill in your company and how to build a strong team to help run your business.

There may be times when you feel overwhelmed or overworked in your business. My website has tools to help with that, and several ideas for sustainable coping mechanisms for when life just happens, which it will! It is important to make time to listen to staff feedback, review your business plan regularly, and to also make time for yourself. Anyone who is

overwhelmed in the long term is at risk of burning out, which is not good for your health or your business.

Don't be so busy trying to run your own business that you miss out on other potential money-making opportunities. Your competitors will be taking action and your customers as well, especially if you are 'too busy' to consider changes or to introduce new ideas into your own company.

Perhaps you might want to look at cross-training your staff so their business knowledge develops and provides an even better level of customer experience than you could have possibly imagined!



"Employees want to feel inspired by their leaders...hire individuals who will lead by example." (Jody Kohner)

4. "I'm afraid if I change anything, it will fail. Everything seems to be alright as it is."

If you have established practices that work well in your company, then you are indeed an accomplished super small business owner. But don't let the risk of failure hold you back from being even more successful!

Maybe you need a consultation with a super small business expert, like me, to discuss where you are at in your business and the direction you want to go. I offer business consultations by appointment at reasonable prices through the website, and I am a super small business owner myself, so I understand the feelings you are experiencing. Let's get your confidence back and your motivation going!

The <u>Super Small Biz Success website</u> has a plethora of resource tools that offer a range of tips and ideas for your company. Joining the Super Small Biz Success Facebook community allows you access to connect with others, it enables you to share feelings so you know that you are not alone, and you can promote your own business at the same time!

Every single business you can imagine has experienced failure at some point, it comes with the territory of owning your own business. Shift your mindset to learning from failure. Learn how to avoid making similar mistakes in the future, and have the courage to try something different that could launch your business beyond anything you dreamt of! Always strive to do better, this will inspire your employees to follow your example, and more customers will be happily enticed into your business.

5. "I have always done things the same way, why do I need to make changes now?"



"People resist change because they focus on what they have to give up, instead of what they have to gain." (Rick Godwin)

A business owner who is reluctant to make changes may hurt their chances of growth or survival. They may think that because they have always done things a certain way, that change is not necessary. Perhaps that is the only way they know, which may not be the most efficient or updated process needed in today's business world.

Your business plan is a model that drives your business and should be reviewed regularly to update any changes made. I have resources on the website to help you formulate a business plan that is tailored to your unique business, and one that works for you, not for it to just gather dust on a shelf! The world is a very different place now, and methods of doing business have changed dramatically.

Your super small business needs nurturing to grow and succeed. That means change is inevitable and instead of fearing it, embrace it, you always strive to make changes for the better. Some systems you currently have may be outdated and need modernizing, for today and the future.

Sometimes you just have to try something to see if it works, or not, or where it works but needs adjustments, to find out if it is going to be a better system for your company. Be curious enough, or intrigued enough, to try something different. You may be pleasantly surprised by how much the changes benefit you and your business!

All super small business owners are strongly encouraged to visit the <u>Super Small Biz Success</u> <u>website</u>, created just for you, the super small business owner. Be part of a business community that supports one another, enhances your business growth, and strengthens you as a pillar within your own community.

"When entire companies embrace a growth mindset, their employees report feeling far more empowered and committed. They also receive a far greater organizational support for collaboration and innovation." (Carol S. Dweck)



Aim For Success In Your Super Small Business!

SuperSmallBizSuccess.com

